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Welcome

James T. Kenney, RPh, MBA

President JTKENNEY, LLC

Agenda

6:30 AM	Pre-Activity Learning Assessment and Opening Comments James Kenney, RPh, MBA
6:35 AM	Clinical Overview of Primary Immunodeficiency: Signs, Symptoms, Screening, and Diagnostic Modalities Blachy J. Dávila Saldaña, MD
7:00 AM	Optimizing Treatment Selection and Dosing for PI based on Disease Type and Patient Characteristics James Kenney, RPh, MBA
7:25 AM	Medical and Pharmacy Management Strategies to Enhance PI Patient Outcomes in a Managed Care Setting (case-based presentation) James Kenney, RPh, MBA
7:40 AM	Audience Q&A Session
7:55 AM	Key Takeaways and Closing Comments; Post-Activity Assessment and Evaluation
8:00 AM	Adjournment

Learning Objectives

- Describe the potential signs and symptoms of primary immunodeficiency (PI) in addition to predominant screening and diagnostic modalities
- Assess available therapeutic options for PI based on disease type and patient characteristics
- Characterize the adverse effect of excess cost-sharing on and prohibitive coverage criteria on patient access and adherence
- Implement medical and pharmacy benefit design strategies that improve access to therapy and manage costs with evidence-based clinical care for PI

Clinical Overview of Primary Immunodeficiency: Signs, Symptoms, Screening, and Diagnostic Modalities

Blachy J. Dávila Saldaña, MD

Attending Physician, Division of Blood and Marrow Transplantation
Director, Combined Immunodeficiency BMT Clinic
Fellowship Director, Bone Marrow Transplant and Cell Therapy
Children's National Hospital
Associate Professor of Pediatrics
George Washington University School of Medicine and Health Sciences

Pl Disease Overview

>400 individual rare and chronic disorders

250,000 individuals diagnosed in the United States

Part of the body's immune system is missing or malfunctions

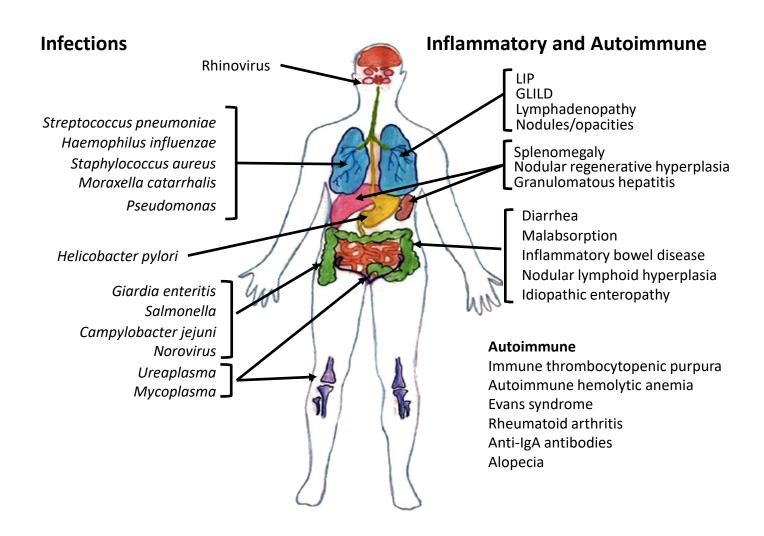
Hereditary etiology

Presents at birth or early childhood, but anyone can be affected, regardless of age

Clinical Features of Immunodeficiency

- Increased susceptibility to infection
- Predisposition for autoimmune or inflammatory diseases:
 - Inflammatory bowel disease
 - Autoimmune cytopenias
 - Type 1 diabetes
 - Juvenile rheumatoid arthritis
- Predisposition for lymphoreticular cancers
- Syndrome complex

Potential Clinical Sequelae Affect Multiple Organ Systems

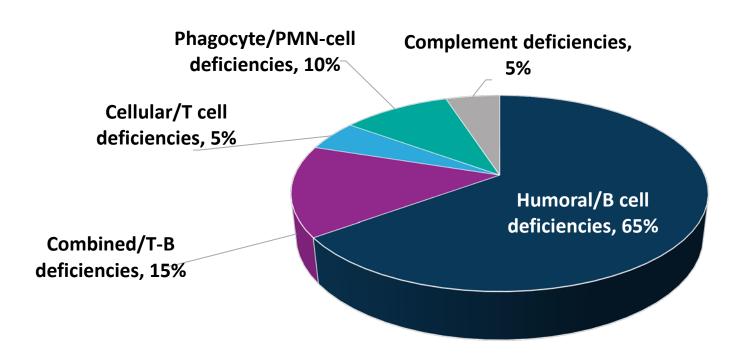


PI Epidemiology

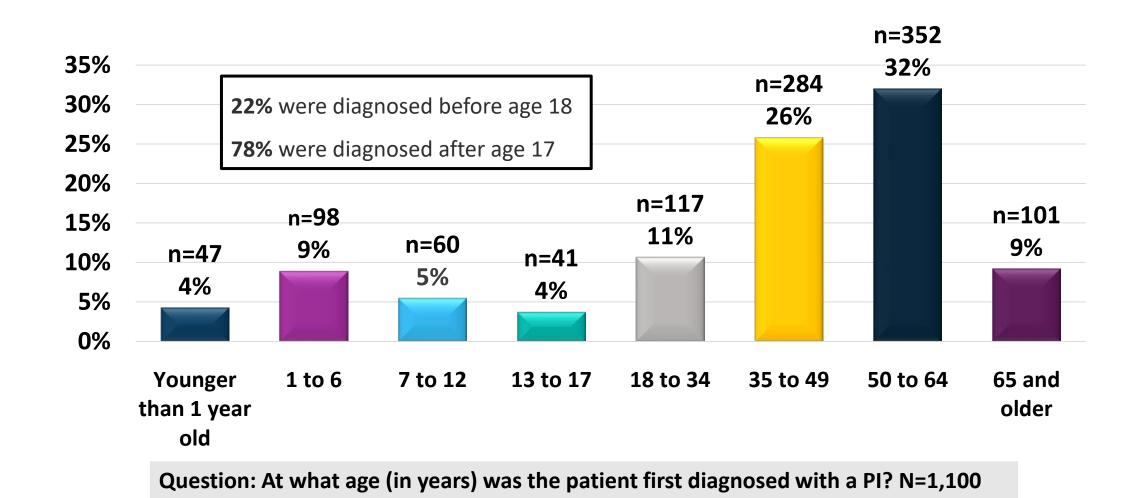
Incidence

1/600 - 150,000 (2:1, ♂:♀)

Distribution



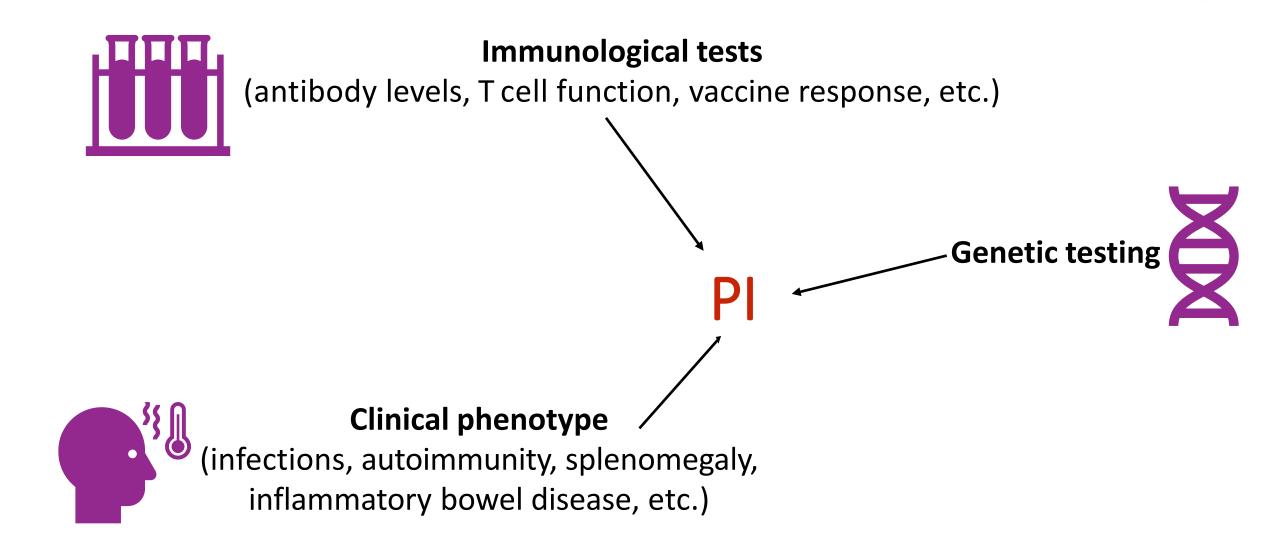
PI Presents in Childhood but is Often Diagnosed in Adulthood



Source: IDF 2017 National Patient Survey

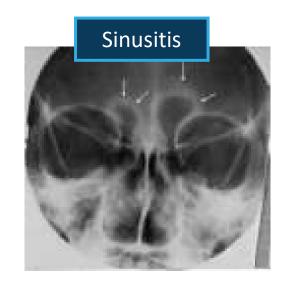
Base: All respondents

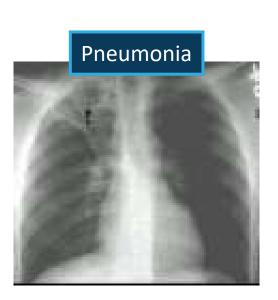
Key Components of PI Diagnosis



Clinical Phenotype: Infections

- Chronic/recurrent infections without other explanation
- Infection with organisms of low virulence
- Infection of unusual severity
- Any site of infection is possible, but different kinds of infection are characteristic of the specific immunodeficiency suspected





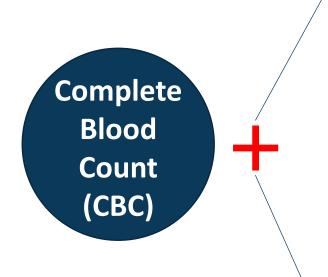


Considerations Regarding Infections

- Type of infection
- Frequency
- Comorbidities
- Contributing factors
- Family history



Immunological Screening Tests



Suspected Abnormality	Diagnostic tests			
Antibody	Serum IgG, IgA, IgM			
	Antibody response to vaccines			
	Lymphocyte count			
Cell-mediated immunity	T cell enumeration (CD4, CD8)			
	HIV serology/PCR			
	Total hemolytic complement (CH ₅₀)			
Complement	Alternative Pathway (AH ₅₀)			
	Mannan Binding Lectin			
	Neutrophil count			
Phagocytes	Dihydrorhodamine (DHR) test			
	Nitroblue tetrazolium (NBT) dye test			

Oliveira JB, et al. J Allergy Clin Immunol. 2010;125(2 Suppl 2):S297-305.

Normal Ranges of Immunoglobulins

Immunoglobulins (mg/dL)

<u>Age</u>	<u>IgG</u>	<u>lgA</u>	<u>lgM</u>
Newborn	636-1606	1-4	6-25
1-3 months	176-906	1-53	17-105
4-6 months	172-814	4-84	27-108
7-9 months	217-904	11-90	34-126
10-12 months	294-1069	16-84	41-149
1 year	345-1213	14-106	43-173
2 years	424-1051	4-123	18-168
3 years	441-1135	22-159	47-200
4-5 years	463-1236	25-154	43-196
6-8 years	633-1280	33-202	48-207
9-10 years	608-1572	45-236	52-242
Adult	639-1349	70-312	56-352

Laboratory Findings

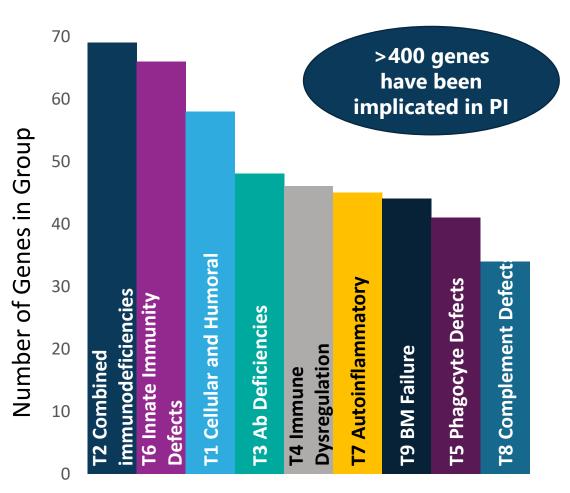
	lgA	lgD	lgE	IgG	lgM	IgG Subclasses	Vaccine Response	Other Lab Findings
SIGAD	Low/absent	-	-	Normal	Normal	-	-	-
HIGM syndrome	Low	-	Low	Low	Elevated/ normal	-	-	CD40L/CD40 deficiency
SAD	Normal	Normal	Normal	Normal	Normal	Normal	Decreased	-
THI	Normal/low	Normal/low	Normal/low	Low	Normal/low	-	Normal	-
IgG subclass deficiency	-	-	-	Normal	-	1 or more decreased levels confirmed by repeat testing	Decreased	-
HIES	-	-	Elevated	-	-	-	-	STAT3 or DOCK8 variants

SIGAD=selective IgA deficiency; SAD=specific antibody deficiency; THI=transient hypogammaglobulinemia of infancy; HIGM=Hyper IgM; HIES=Hyper IgE syndrome

Bonilla FA, et al. *J Allergy Clin Immunol*. 2015;136(5):1186-1205.e2078. Locke BA, *Clin Rev Allergy Immunol*. 2014;46(2):154-168. Yel L. *J Clin Immunol*. 2010;30(1):10-16.

Gene Panels

Expert Recommendations Suggest the Use of Gene Panels Under Special and Limited Circumstances



Targeted panels may be incorporated based on findings

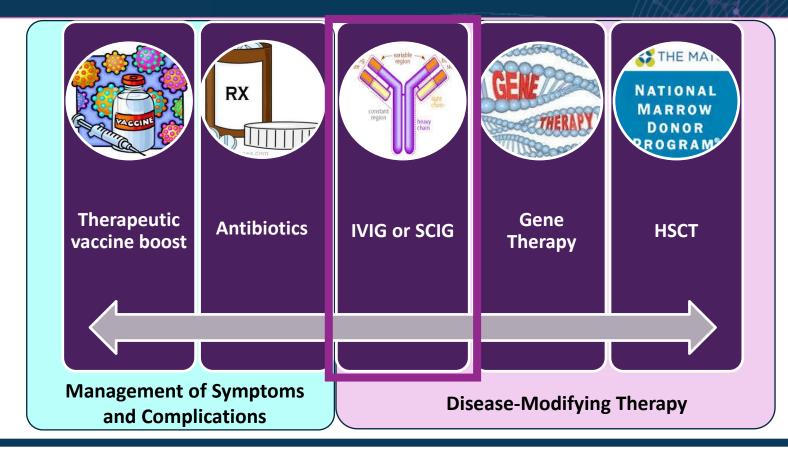


Whole exome sequencing first



Combine whole genome sequencing with RNA-sequencing from the tissue(s) of interest

Treatment Options

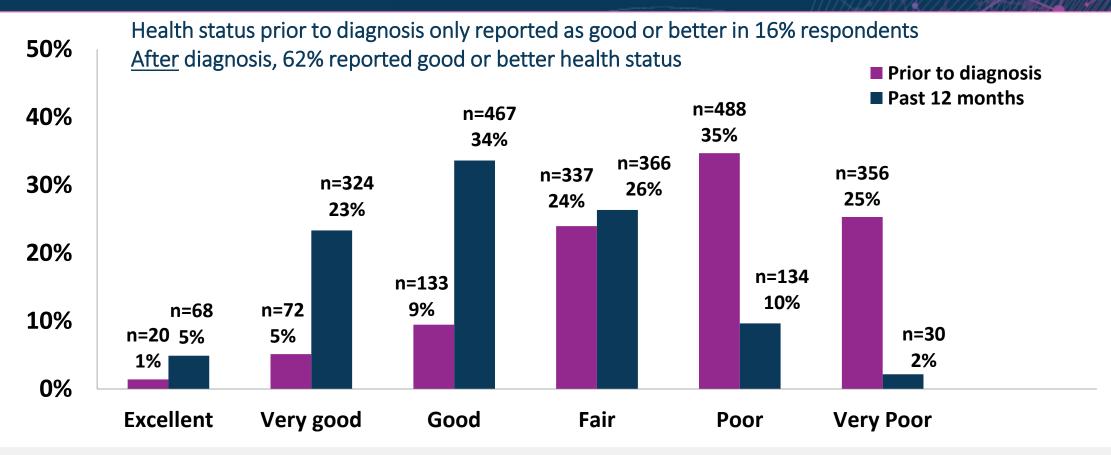


Defects in antibody production are the most common type of PI and comprise approximately 60% of such conditions encountered in clinical practice. The *only* treatment is *lifetime* administration of Ig replacement therapy

Comparison of Administration Routes for Ig

	Intravenous Immunoglobulin (IVIG)	Subcutaneous Immunoglobulin (SCIG)	Facilitated Subcutaneous Immunoglobulin (fSCIG)	Manual Push
Venous access	Yes	No	No	No
Max infusion rate	300 mL/hr	60 mL/hr	160-300 mL/hr	1-2 mL/min
Max dose/hr	30 g	6.4-8 g/site	16-30 g	NA
Infusion time/month	2.9 hr	5-6 hr	2.7 hr	3-6 hr
Training time for	4-6 sessions over 3-6	4-6 sessions over 1-6	4-6 sessions over 2-6	4 sessions over 4
home	months	weeks	months	days
Peak/trough variation	Large	Minor (slightly more with fortnightly dosing)	Intermediate, dependent on treatment interval	Minor
Pump requirement	No	Yes	Yes, high volume	No

Health Status Improves after Ig Therapy



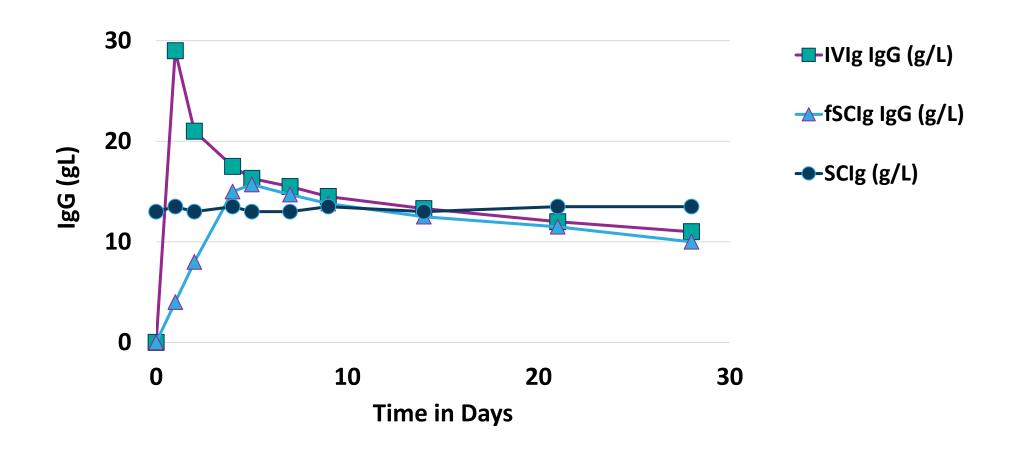
Question: Would you describe his/her health in the 12 months prior to diagnosis...? Base: Those who are currently using IVIG or SCIG Therapy

N=1,406

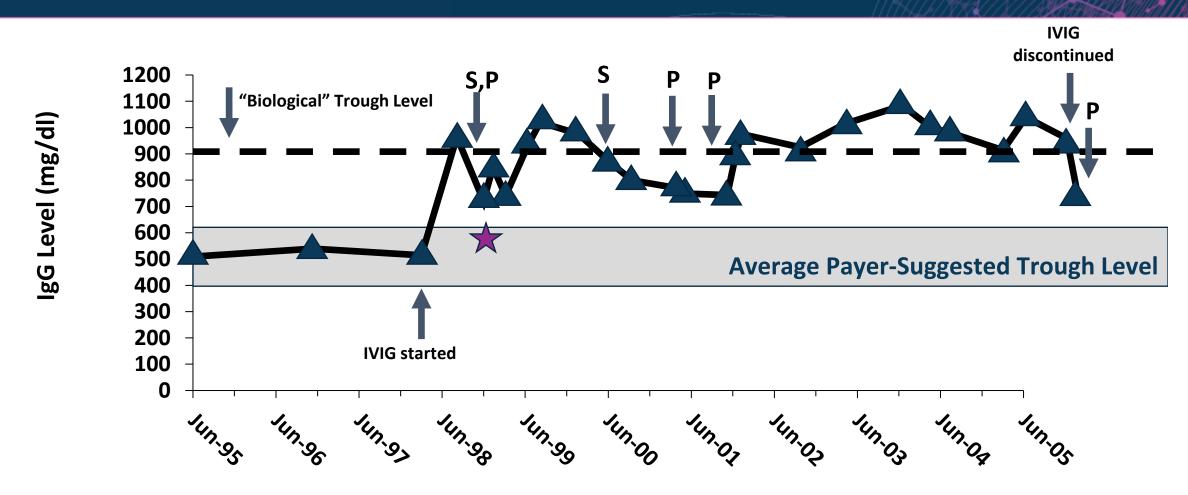
Question: Would you describe his/her health in the past 12 months as...? Base: Those who are currently using IVIG or SCIG Therapy N=1,389

Source: 2013 IDF National Patient Treatment Survey

IVIG, SCIG, and fSCIG Pharmacokinetics



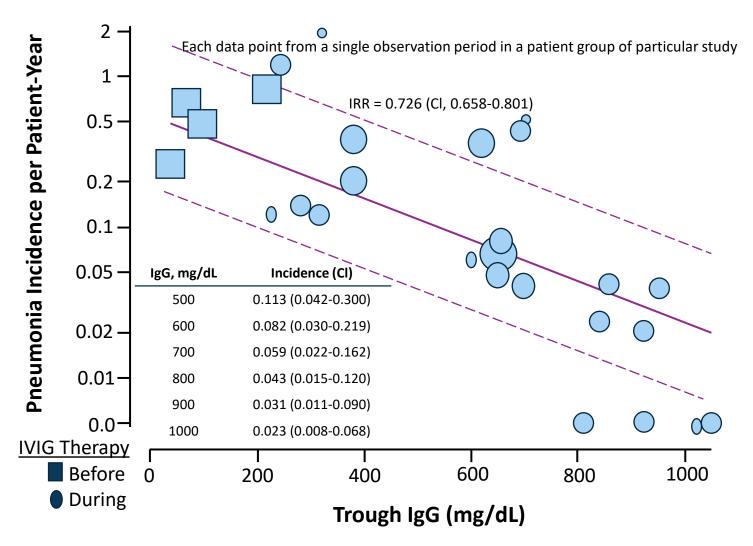
Suboptimal Trough Levels Correlate to Infection Risk



S=sinusitis, P=pneumonia

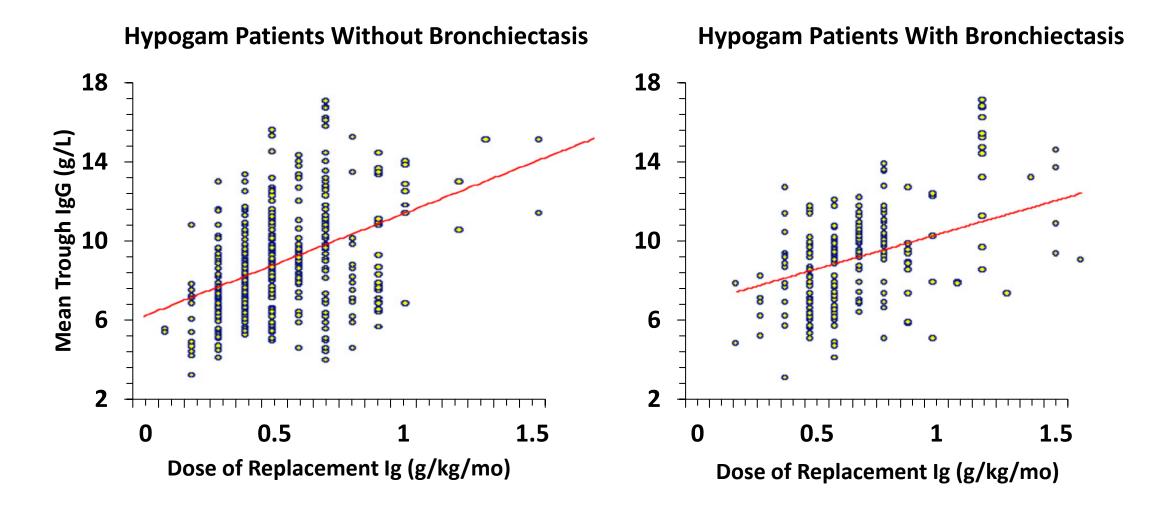
Titrate IgG trough level to clinical efficacy for an individual patient

Dosing: IgG Trough Levels and Pneumonia



- 27% reduction in pneumonia incidence for each 100 mg/dL increment in trough IgG
- Incidence of pneumonia associated with 500 mg/dL trough levels was 5-fold that with 1000 mg/dL

Patients With Bronchiectasis Require Higher Doses to Maintain the Same IgG Level



Summary

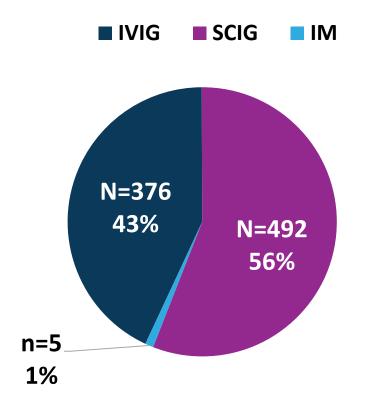
- PI represent a set of rare, chronic conditions that have a substantial effect on patient health outcomes and quality of life
- Diagnosis of PI requires a careful assessment of clinical phenotype, immunological laboratory findings, and—in some cases—genetic testing
- Immunoglobulin replacement therapy is necessary and life-saving in patients with certain PI diseases characterized by absent or deficient antibody production
- Treatment regimens should be individualized for each patient, and appropriate trough levels must be maintained for infection avoidance and optimal outcomes

Optimizing Treatment Selection and Dosing for PI based on Disease Type and Patient Characteristics

James T. Kenney, RPh, MBA

President JTKENNEY, LLC

SCIG is Used More Frequently Than IVIG



Leading reasons for switching from IVIG to SCIG include:

- Side effects
- Infusion schedule/convenience
- Provider difficulty finding a vein
- Prescriber recommendation
- Significant travel required for treatment

Question: Is the patient currently being treated with IM, IVIG or SCIG? n=873

Base: All Persons with PI who Currently Receive Ig Replacement Therapy

Variables Affecting Patient Preference

Practical factors	IVIG	SCIG	fSCIG	
Site of care	Home or infusion center	Home	Home or infusion center	
Medical supervision	Yes	Yes	Yes	
Ongoing nurse support	Yes	No	+/-	
# of needle sticks	One	1 to multiple sites	1-2	
Dexterity	Not so important	Important	+/-	
Side effects	Fewer local AEs	Fewer systemic AEs	Fewer systemic AEs	
Compliance	"built in" safety	Up to the pt	Up to the pt (+/-)	
Length of administration (per infusion)	1-4 hours	~1 hour		
Independence	Rely on nurse or center	Rely on self		
Portability	Limited	Yes		
School/work absence	Likely	Less likely		

Guiding Principles of Ig Therapy that Shape Payer Policy

- 1. Indication- replacement therapy for patients with absent or deficient antibody production
- 2. Diagnoses there are many PI diagnoses for which Ig is indicated and recommended. Many have low total levels of IgG, but some have a normal level with documented specific antibody deficiency
- **3. Frequency of Ig Treatment** Ig is indicated as continuous replacement therapy for PI and should not be interrupted when a definitive diagnosis is made
- **4. Dose** Ig is indicated for patients with primary immunodeficiency at a starting dose of 400-600 mg/kg every 3-4 weeks for IVIG administration and 100-200 mg/kg every week for SCIG administration

Guiding Principles of Ig Therapy that Shape Payer Policy (cont.)

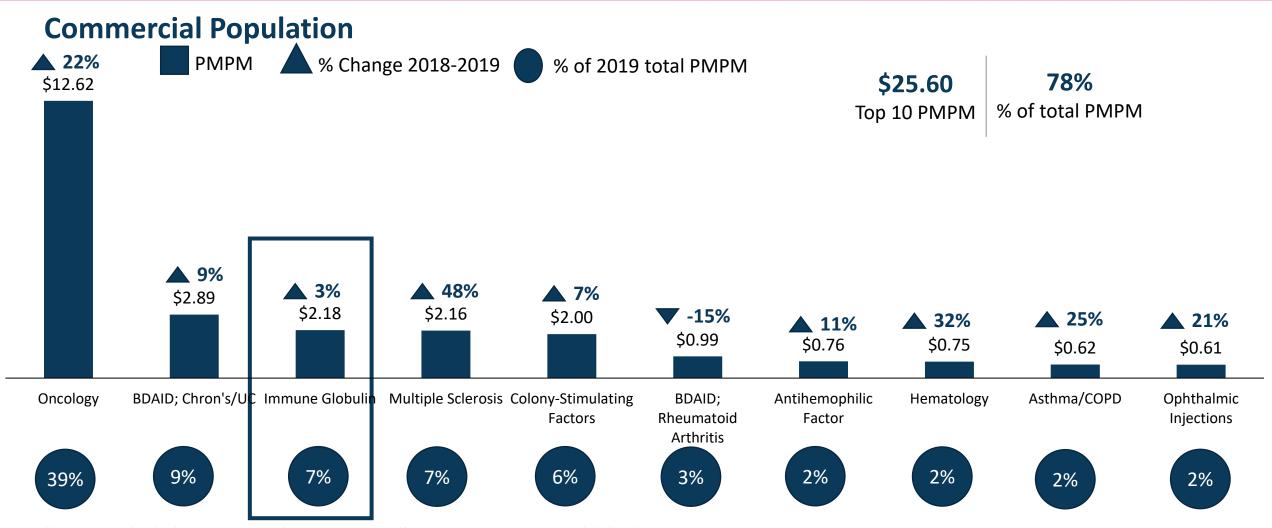
- **5. IgG Trough or Steady State Levels** can be useful in some diagnoses to guide care but should NOT be a consideration for access to IVIG therapy
- **6. Site of Care** the decision to infuse Ig in a hospital, hospital outpatient, community office, or home-based setting is based upon clinical characteristics
- 7. Route the route of Ig administration is based upon patient characteristics
- **8. Product** Ig is not a generic drug and Ig products are not interchangeable. A match to patient characteristics is a consideration for patient safety and a change of product should occur in consultation with the prescriber

Orange J. Clinical Update in Immunoglobulin Therapy for Primary Immunodeficiency Disease. Immune Deficiency Foundation. Published March 2011. https://primaryimmune.org/sites/default/files/publications/Clinical-Update-in-Immunoglobulin-Therapy-for-Primary-Immunodeficiency-Diseases_1.pdf Ballow M. *Ann Allergy Asthma Immunol*. 2013;111(6 Suppl):S2-5.

Appropriate Treatment with Ig Therapy Can Result in Cost Savings via Decreased Resource Utilization

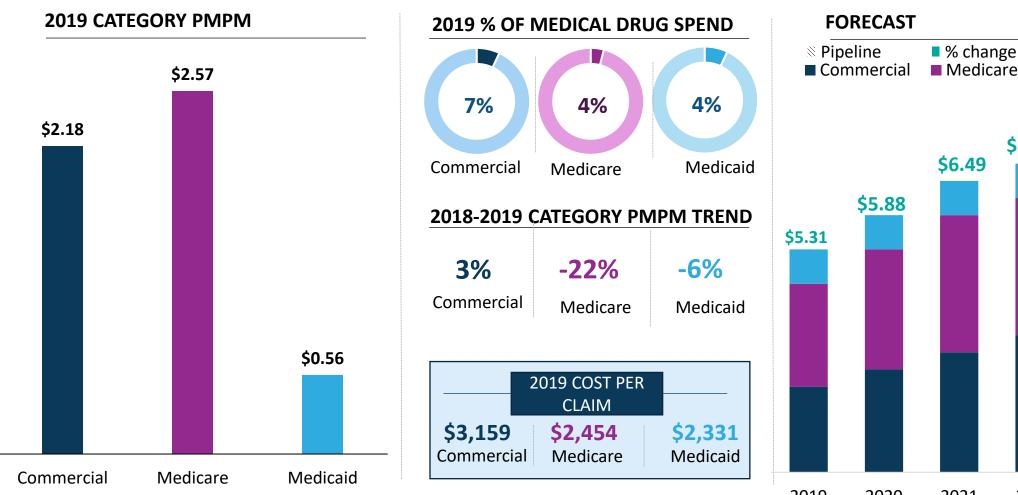
Condition	Pre-Dx Average No. of Episodes	Pre-Dx Cost per Episode	Pre-Dx Annual Cost	Post-Dx Average No. of Episodes	Post-Dx Cost per Episode	Post-Dx Annual Cost	Post-Dx Average Annual Savings
Persistent otitis media	4.2	\$528	\$2217	1.6	\$528	\$845	
Serious sinus and upper respiratory infections	4.6	\$1125	\$5175	2.1	\$1125	\$2362	
Viral infections	3.7	\$1275	\$4717	1.4	\$1275	\$1785	
Acute bronchitis	3.1	\$1700	\$5270	0.8	\$1700	\$1360	
Bacterial pneumonia	2.8	\$3552	\$9945	0.6	\$3552	\$2131	
Chronic obstructive pulmonary disease and bronchiectasis	4.3	\$3165	\$13,609	1.4	\$3165	\$4431	
Hospitalization days	19.8	\$2480	\$49,104	3.1	\$2480	\$7688	
Physician/ED visits	70.8	\$180	\$12,744	11.7	\$180	\$2106	
Days on antibiotics	1662	\$10	\$1662	72.8	\$10	\$728	
School/work days missed	33.9	\$195	\$6610	8.9	\$195	\$1735	
Fotal cost annually per patient without IgG			\$111,053			\$25,171	\$85,882 annual savings per patien per year without Ig
Average annual cost of IgG						\$30,000	
Total cost savings annually including 100% on IgG (actual total 25.6%)						(\$55,882 annual savings per patien per year without Ig

Ig is a Top-10 Medical Benefit Drug Category Across All Lines of Business



Magellan Rx Medical Pharmacy Trend Report.. Magellan Rx Management. Published 2021. https://issuu.com/magellanrx/docs/mptr20_050421_weboptimizedwithlinks?fr=sOGUyMTM2MDc3MDU.

Ig Category Spend/Trend and Forecast Across All Lines of Business



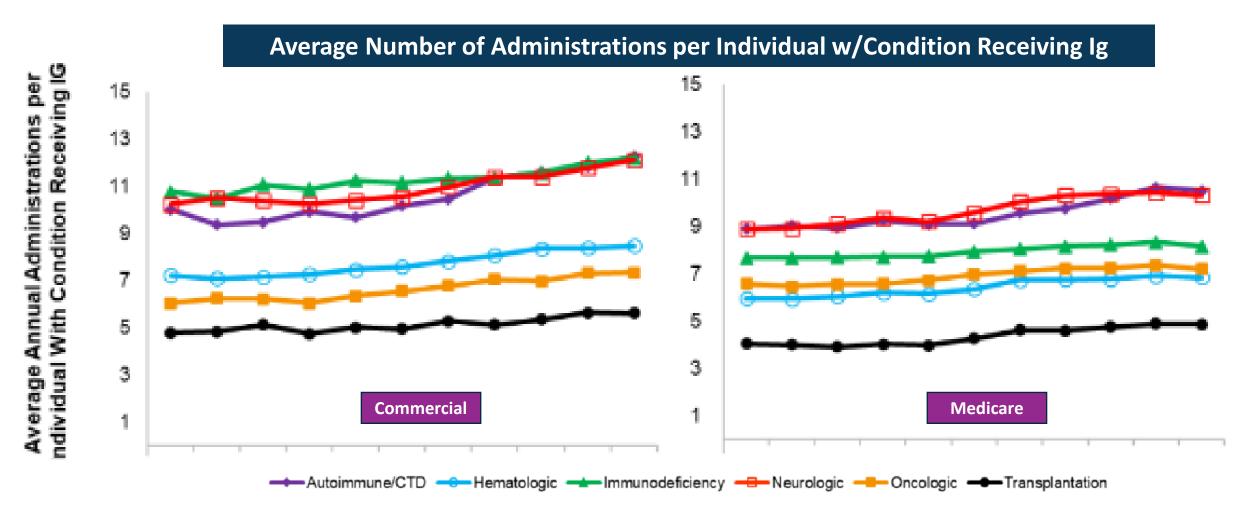
Medicare Medicaid \$8.14 \$7.52 \$6.97 \$6.49 2019 2020 2021 2022 2023 2024

Magellan Rx Medical Pharmacy Trend Report.. Magellan Rx Management. Published 2021. https://issuu.com/magellanrx/docs/mptr20 050421 weboptimizedwithlinks?fr=sOGUyMTM2MDc3MDU.

PI is Only One of Over 40 Diseases that Use Ig and One of Only Seven FDA-approved Uses of Ig

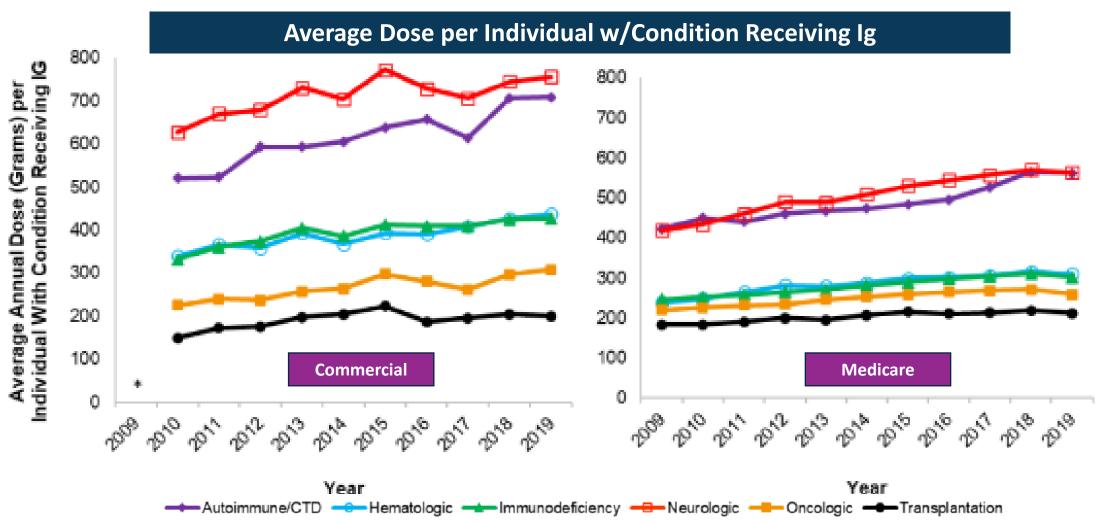
- Other approved uses include chronic inflammatory demyelinating polyneuropathy (CIDP), idiopathic thrombocytopenic purpura (ITP), Kawaski syndrome, chronic B-cell lymphocytic leukemia, dermatomyositis, and multifocal motor neuropathy
- Upwards of 100 off-label uses for Ig include multiple sclerosis, graftversus-host disease in transplant recipients, prevention of antiphospholipid syndrome in miscarriage, and Guillain-Barré syndrome

PI Accounts for a Modest Share of Ig Administrations Relative to Other Conditions



CBER Surveillance Program Biologics Effectiveness and Safety (BEST) Initiative. FDA. Published 2022. https://bestinitiative.org/wp-content/uploads/2022/04/Assessment-of-Immune-Globulin-Utilization-in-Commercially-insured-and-Medicare-Populations.pdf.

Autoimmune and Neurologic Conditions Account for Higher Average Ig Doses than PI



CBER Surveillance Program Biologics Effectiveness and Safety (BEST) Initiative. FDA. Published 2022. https://bestinitiative.org/wp-content/uploads/2022/04/Assessment-of-Immune-Globulin-Utilization-in-Commercially-insured-and-Medicare-Populations.pdf.

A Multitude of Indicated and Off-label Uses for Ig Has Drawn Increased Attention from Payer Stakeholders

- Specialty drugs had already become an area of increased focus for payer management efforts, due to the high cost and increased utilization trend
- Ig therapies, which carry a high potential for inappropriate and/or offlabel use, are one area receiving enhanced attention in terms of management interventions
- In PI, where Ig replacement therapy serves as a lifelong, lifesaving therapy and further represents the only available pharmacologic treatment modality, these management efforts must be carefully managed

Payers Must Balance Ig Coverage Policies with Patient Access in the Management of PI

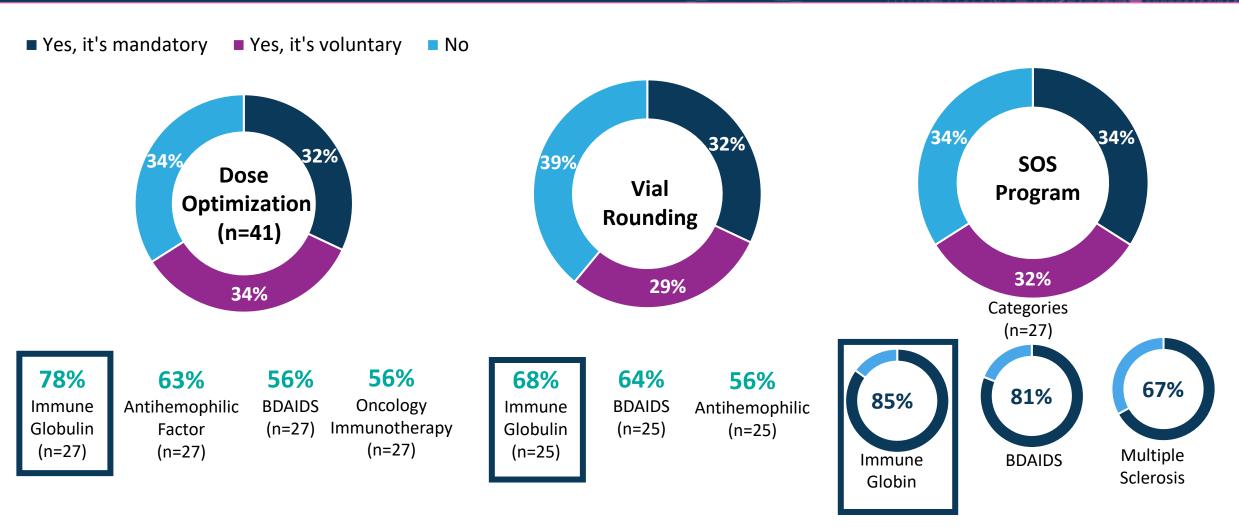


Various products and modes of administration available on formulary

Restrictive UM interventions that disrupt access and continuous treatment



In Addition to Prior Authorization, Payers Use Several Means to Manage Ig-Related Utilization and Spend



Magellan Rx Medical Pharmacy Trend Report. Magellan Rx Management. Published 2021. https://issuu.com/magellanrx/docs/mptr20_050421_weboptimizedwithlinks?fr=sOGUyMTM2MDc3MDU.

Cost Sharing Considerations

- In the wake of reform legislation and tighter health care budgets, plans and employer sponsors are increasingly shifting a greater proportion of costs to members
- With copays as low as \$30 demonstrating an adverse effect on adherence even in immediately life-threatening conditions such as cancer, payers must be ever aware of the unintended consequences of such measures including prescription abandonment by patients

2021 Employer Health Benefits Survey. Kaiser Family Foundation. https://www.kff.org/report-section/ehbs-2021-section-8-high-deductible-health-plans-with-savings-option/.

Site-of-Care/Channel Management Considerations

- Certain settings, namely those outside of hospitals/facilities, carry inherently lower costs in terms of drug administration.
 - Not all sites of care are appropriate for all patients
- Distribution channel management interventions that drive care to lower-cost sites of care are value based in terms of costs to both the plan and member.
 - Patients' individual clinical needs and preferences must be taken into consideration to promote adherence

Emerging Strategies May Play a Role in Future Ig Replacement Management Initiatives

Value-based Benefit Design PBM and Specialty
Pharmacy-driven
Management
Programs

Bundled Payments

Better Care Coordination

Patient Advocacy Organizations Have Developed Best Practices in Model Ig Coverage Policy for Payers to Reference

Medical Advisory Committee

Rebecca Buckley, MD - Chair Duke University School of Medicine

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Harry Malech, MD NIH-National Institutes of Allergy and Infectious Diseases

Luigi Notarangelo, MD NIH-National Institutes of Allergy and



July, 2021

Fostering a community empowered by advocacy, education, and research

Model Coverage Policy for Immunoglobulin Replacement Therapy for Primary and Secondary Immunodeficiency Diseases with Impaired Antibody Response

The following model guideline for insurer coverage policies is presented by the Immune Deficiency Foundation (IDF) as an aid for insurers in preparing their guidelines for immunoglobulin (Ig) replacement therapy for primary immunodeficiency diseases (PI) and secondary immunodeficiencies with impaired antibody responses. This model guideline is based on the current standards of care as set forward by the professional societies most concerned with the diagnosis and care of PI in the Eight Guiding Principles for Effective Use of IVIG for Patients with Primary Immunodeficiency by the American Academy of Allergy, Asthma and Immunology (AAAAI)¹ the Practice Parameter For The Diagnosis And Management of Primary Immunodeficiency by the AAAAI with the American College of Allergy, Asthma and Immunology (ACAAI),² and Guidelines for the Use of Immunoglobulin Therapy by the AAAAI.³ (see reference list).

These standards for immunoglobulin replacement therapy for patients with primary immunodeficiency are summarized below:

Insurers should cover IVIG or SCIG as medically necessary for the PI listed given the following:

- The specific criteria by medical condition as listed are met.
- The dosage, frequency, site of administration, and duration of therapy are reasonable, clinically appropriate, and supported by evidence-based literature.
- The choice of product and route of administration is determined by the prescribing physician in consultation with the patient.
- Switching patients from a well-tolerated IgG product to a different product should be undertaken only after careful consideration of risks and benefits by both the patient and the prescribing physician.

Model Coverage Policy for Immunoglobulin Replacement Therapy for Primary and Secondary Immunodeficiency Diseases with Impaired Antibody Response. Immune Deficiency Foundation https://primaryimmune.org/sites/default/files/MAC%20Model%20Coverage%20Policy%20for%20Ig%20with%20Appendix%207.22.21.pdf.

Summary

- The safe and effective use of Ig requires attention to numerous issues that relate to individual patient characteristics, site of care, and product
- Ig represents a driver in the specialty drug spend but can result in total cost savings when used appropriately in the management of PI
- Payers use prior authorization by label indication to reduce off-label prescribing of IG, but also incorporate more sophisticated interventions such as vial rounding, dose optimization, and SOS
- It is crucial that specialty drug coverage policies and utilization management interventions take into consideration the importance of individualized therapy in PI

Case-Based Presentation: Medical and Pharmacy Management Strategies to Enhance PI Patient Outcomes in a Managed Care Setting

Background

18-year-old male

Starting college in the fall

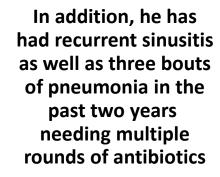
History of upper respiratory tract infections, sinusitis, recurrent pneumonia



Presentation

January 2017

Patient complains to his primary care physician that he is "always catching every cold going around school" He also voices concern that he is often fatigued and avoids going out in public during flu season for fear of getting sick again





Physician refers him to an immunologist, who finds that all of his Ig levels are normal

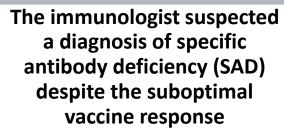
Diagnostic Challenges

The immunologist administers a pneumococcal vaccine test and the patient developed low, but nearnormal, antibodies



The immunologist orders another pneumococcal vaccine test, but coverage is denied





March 2018

Further Complications and Diagnosis

Two months later, the patient presents with another upper respiratory infection; Chest x-ray reveals bronchiectasis



The second vaccine test is approved and shows persistent low levels of antibodies indicative of SAD





May 2018

The immunologist submitted another claim for a pneumococcal vaccine test, providing more information on the patient's history

June 2018

Initial Treatment

The patient is prescribed prophylactic antibiotics but continues to suffer from sinusitis



After an appeal citing clinical guideline support of IVIG in the treatment of SAD the claim is approved after a subsequent denial/appeal due to weight-based dosing







August 2018

A prescription of IVIG by his immunologist is denied by the insurer

September 2018

Refining Treatment and Encountered Coverage Issues

The patient complains it is difficult making infusion appointments due to his move to a college in a rural town, and after an allergic reaction to his initial IVIG product, the patient's immunologist prescribes SCIG therapy



February 2019

from formulary caused a disruption in therapy, resulting in a reoccurrence of sinusitis, after which the patient was switched back to IVIG which was not well tolerated





The SCIG prescription was well tolerated and kept the patient free from infection for several

months

November 2018

October 2019

Resolution and Conclusion

January 2020-Present

- The immunologist appealed the change in coverage by providing a log of the patient's adverse reaction to the new IVIG product, as well as a detailed history including the past IVIG failure
- Eventually the coverage of the patient's preferred SCIG product was approved, and the patient has been free from infection for more than 18 months
- He remains enrolled in college and is doing well in his coursework



Q&A and Discussion

Blachy J. Dávila Saldaña, MD

Attending Physician, Division of Blood and Marrow Transplantation Director, Combined Immunodeficiency BMT Clinic Fellowship Director, Bone Marrow Transplant and Cell Therapy Children's National Hospital Associate Professor of Pediatrics George Washington University School of Medicine and Health Sciences

James Kenney, RPh, MBA

President
JTKENNEY, LLC

Stephanie Steele

Director, Payor Relations & Policy Immune Deficiency Foundation

How to Claim Credit

- ➤ Option 1: Complete the paper-based evaluation and turn it in at the end of the meeting.
- For Pharmacists: You will receive an email from CEcertificate@pimed.com within 3-4 weeks with a link and directions to submit your credit to the NABP CPE Monitor Service.
- > Option 2: OR, complete the evaluation online. Please do NOT do both.
- ➤ Go to <u>www.cmeuniversity.com</u> and register or login.
- > Type in **17369** at the top of the page under "Find Post-Test/Evaluation by Course" and click enter.
 - *Pharmacist have up to 30 days to complete the evaluation and claim credit for participation so that information can be submitted to CPE Monitor as required.





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